From: CDFA
To: COH - Mayor
Subject: Just Announced: Intro Public-Private Partnership Finance WebCourse -- June 20-21
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CDFA Training Institute

CDFA Training Institute Announces Intro Public-Private Partnership Finance WebCourse
Early Bird Rates Expire on June 1

Join CDFA for our next online course offering: the **Intro Public-Private Partnership Finance WebCourse** on June 20-21, 2018. This course will cover basic P3 concepts, key players involved in transactions, asset valuation, contract negotiation, risk assessment, revenue stream development, and feasibility analysis. Don't forget to sign up by Friday, June 1 to save significantly on registration costs.

This course qualifies for the CDFA Training Institute's **Development Finance Certified Professional (DFCP) Program**. Start down the road to personal and professional advancement today.

At the Intro Public-Private Partnership Finance WebCourse, you will:

- Learn the fundamental concepts of P3 transactions and the partners involved
- Examine the common characteristics of P3 projects
- Gain a greater understanding of the legislative and regulatory environment for P3s
- Learn about the various debt and equity structures in P3 deals
- Develop contract negotiation and risk management skills
- Review best practices and case studies that can be implemented in your community
- Hear about unique P3 models and creative uses of this tool

How a WebCourse Works

The **Intro Public-Private Partnership Finance WebCourse** will be presented via the web over two days and will include lecture and presentations from speakers throughout the country. Attendees will be asked to log into the WebCourse from 12-5pm (Eastern) on each day of the course and will be able to raise their hands, ask questions, comment on presentations, and take interactive polls during the sessions. CDFA's Course Advisor will also be moderating the WebCourse to ensure speaker and participant interaction throughout each session.

Participants must have access to a computer and phone to attend the WebCourse. Participants will receive instructions for logging into the WebCourse in a follow-up email after registering. Course materials will be mailed to participants approximately one week before the course.

Also Available from the CDFA Training Institute

Intro EB-5 Finance WebCourse
Daily: 12-5pm (Eastern)

May 23-24, 2018

CDFA Summer School
Pittsburgh, PA
August 6-10, 2018

Intro Brownfields Finance WebCourse
Daily: 12-5pm (Eastern)
September 26-27, 2018

CDFA National Development Finance Summit
Dallas, TX
November 7-9, 2018

Intro Property Assessed Clean Energy (PACE) Finance WebCourse
Daily: 12-5pm (Eastern)
December 12-13, 2018

The Council of Development Finance Agencies is a national association dedicated to the advancement of development finance concerns and interests. CDFA is comprised of the nation's leading and most knowledgeable members of the development finance community representing public, private and non-profit entities alike. For more information about CDFA, visit www.cdfa.net or e-mail info@cdfa.net.

Council of Development Finance Agencies
100 E. Broad Street, Suite 1200
Columbus, OH 43215
(614) 705-1300
info@cdfa.net

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